

Organizational Information

	CCLT	CLCLT	First CLT of Chicago	First Homes	Housing Land Trust of Sonoma County	MACLT	NMDC	Northern Communities Land Trust	OCHLT	OPAL	PCLT	Sawmill CLT	Thistle Community Housing	Woodland CLT	Z - unknown - did not do Sec. 2	TOTAL	AVERAGE
Number of CLT homes in your CLT's organizational portfolio, to date:	31	77	3	193	29	64	48	163	139	68	96	57	235	21	37	1,261	84.07
Year first CLT home was added to CLT portfolio:	2000	2004	2008	2001	2003	1993	2002	1995	2001	1994	2001	2001	1996	1980	2005		
Year of CLT incorporation (or year CLT activities began if not incorporated as CLT):	1999	2002	2003	2001	2000	1991	2000	1990	1999	1989	1999	1994	1996	1977	2002		
# of years between incorporation and first CLT home	1	2	5	0	3	2	2	5	2	5	2	7	0	3	3	42	2.8
Number of CLT homes added to your CLT's organizational portfolio in 2007:	1	15	0	31	7	30	0	13	9	0	15	24	9	0	8	162	10.8
Number of CLT homes added to CLT's organizational portfolio in 2008 (to date):	2	17	3	18	3	0	17	18	8	1	22	1	11	0	18		
Average # of units for 2007 and 2008	1.75	18.125	1.875	26.75	5.375	15	10.625	17.75	9.5	0.625	21.25	12.625	11.375	0	15.25		
% of total added in 2007	3%	19%	0%	16%	24%	47%	0%	8%	6%	0%	16%	42%	4%	0%	22%	207%	15%
% of total added in 2008	6%	22%	100%	9%	10%	0%	35%	11%	6%	1%	23%	2%	5%	0%	49%	280%	19%
Lease fee amount (per month amount):	42	\$15	\$50	\$10/\$30/\$50	\$25	75	\$25/\$30	\$25	\$11/\$22	\$21	\$43	\$19	\$18	\$28	\$55		
Total number of CLT resales facilitated:	6	5	0	27	1	20	6	36	48	30	12	5	77	0	0	273	18.20
Number of CLT resales facilitated in 2007 and 2008 (to date):	3	5	0	15	0	5	3	16	21	6	6	2	22	0	0	104	6.93
average # of resales per year since first CLT sale	0.38	1.25	0.00	2.14	0.00	0.33	0.50	1.23	3.00	0.43	0.86	0.29	1.83	0.00	0.00	12.24	1.11
Percent of resales in last two years compared to total number of resales	50%	100%		56%		25%	50%	44%	44%	20%	50%	40%	29%			302%	34%
Average income from any resales over last 2 years:	from \$0-\$7000	1,500	0	5,065	0	2500	\$5,000	3370	1000	\$3,100	7000/house	4200	income from resale range: 9k-37k/yr	0	0		
Average income from CLT transaction (non-developer fee over last two years):	acq/rehab about \$5000 per unit	1,500	0		\$15,000	0	4130	0	don't understand	4000/house			stick built, \$400 for mobile home	0	\$7500 per unit; we have 37 units		
Average Income from CLT developer fees (average per unit over last two years):	nothing lately, but about \$20k per unit typically	2,500	0		\$50,000	2000	Haven't had a sale in the last two years.	6560	5000	proj. for time	4000/house	5,000	0	0	\$7500 per unit		
2006 year-end operating reserve (funds set aside):	0	40,000	n/a		0	not available		0	\$210,000	\$50,000	0	100,000	0	20,000	55,000.00		
2007 year-end operating reserve (funds set aside):	0	31,000	\$90,000		0	75,000	20013	5000	\$220,000	\$75,000	0	100,000	0	14,000	100,000.00		
Capital Asset Funds (funds CLT may use as grants or loans to assist homeowners with repair/replacement costs):	reserves for certain props...	9,000	Not yet determined		0	none	0	5000	0	\$16,000	0	0	10,000	6,000	\$7,000.00		
Please tell us about your community. What is the size of your CLT's service area by population (in persons)?	Less than 5,000 persons									x				x		2	13%
	5,000 - 9,999											x				1	7%
	10,000 - 24,999															0	0%
	25,000 - 49,999															0	0%
	50,000 - 99,999							x							x	2	13%
	100,000 - 499,999	x	x		x		x		x	x				x			7
How would you describe your service area?	500,000 - 999,999			x		x					x					3	20%
	Rural									x				x		2	13%
	Suburban	x				x			x						x	4	27%
	Small city				x		x	x	x							6	40%
Large city		x	x								x				3	20%	